Gillian Paull, Institute for Fiscal Studies, ICMEC Seminar, 15th December 2008 Comments on "Childcare, Choice and Social Class" by Vincent, Ball & Braun

Two issues:

- (a) Childcare market is different (peculiar) from other markets:
 - ➤ What, fundamentally, makes the childcare market peculiar ? (economic framework)
- (b) Working class mothers make different choices from middle class mothers in the childcare market:
 - Are the cause of these class differences peculiar to childcare? (more questions than answers)
- (a) What, fundamentally, makes the childcare market "peculiar"?
- 1. Nature of the product is difficult to observe:
 - hard to see or measure "safety, happiness and love"
 - "highly segmented and diverse": options very discrete and hard to compare
- 2. Large degree of risk aversion:
 - cannot risk trying out untested options
 - care needs to be "good" from very first purchase
 - limits the ability to switch providers
- 3. The buyer-seller relationship is part of the product:
 - needs to be good for the sake of the child
 - the need for continuity in care for the child implies a need for a (longer term) stable relationship between parent and provider
 - complicated by parents having limited experience in this relationship unusual
 - complicated because "relationship is both a financial and emotional exchange" unusual

Not so peculiar:

- supply-side led –particularly in markets with high entrance costs (e.g. post office)
- poorly paid and qualified workforce not inherent to the nature of childcare: may be due to historically low valuation of childcare and/or demand for low cost care
- parents as employers not so unusual (e.g. home cleaners, piano teachers)

Issues: other peculiarities:

- dual purpose of childcare providing childfree time for parents and developmental value for children (problematic for economic modelling)
- social nature of the outcome –private choices may not be socially optimal

(b) Are the causes of the class differences in childcare choices unique to childcare?

Differences in childcare choices / `circuits' of provision:

- middle class: complex and dynamic market; consumers active and well-informed; variety of care in private and state sector
- working class: more uniform; low key consumer activity; mostly state/voluntary sector daycare

Reasons for differences that are unique to childcare market:

- 1) Product hard to observe → different concerns about childcare:
 - working class emphasise safety in nurseries, more concern for physical neglect or harm from childminders
 - middle class value intimacy in non-institutional arrangement; more concern for emotional neglect in nurseries
 - related to different aspirations? different levels of care within home/social network?
- 2) Product has a dual purpose → different needs from childcare:
 - working class see carers as professionals who could further children's development (educational value)
 - middle class mothers see nursery as different but not better experience for children than being at home (childfree time)
 - related to different perceptions of motherhood?
- 3) Some types subsidised → working class in paid employment dependent upon childcare element of WTC more easily used in daycare

Reasons common across other markets:

- middle-class have more financial resources and can use greater variety of options (greater incentive to be active and well-informed).
- middle-class more willing to exit: more confident can find a better alternative

Issues:

- Are these class differences present both for non-employed and employed mothers?
- Could these class differences be specific to the area studied ? (greater emphasis on informal care for working class employed mothers in other research)
- How much are the different "circuits" of provision self-reinforcing by social norms?
- Should / how can policy try to make the choices "equal"? Or should it recognize these differences and support a variety of preferences?